

Strengthen Your Practice, Secure Your Future



Founded over 40 years ago with a mission to provide the highest quality and full spectrum of medical, surgical, and esthetic skin care services to each and every one of its patients, Anne Arundel Dermatology has assembled the finest group of dermatology practices, and dermatologists, in the Mid-Atlantic and Southeast.

With 75+ clinicians and 25+ locations, we're thriving, growing, and actively seeking partners who want to more efficiently manage, discover growth opportunities for, or plan a stable future for their practice.

[Discover what becoming part of Anne Arundel Dermatology can do for you.](#)



Become Part of a Leading Dermatology Practice

Anne Arundel Dermatology is a physician-owned and managed practice with a strong capital partner and a patient-centric approach to business.

Since our founding, our partners have recognized that growth gives us freedom. The practice did not want to become a large and complex bureaucratic organization, but we also knew that scaling our practice would afford greater efficiencies, state-of-the-art technology, and the best available management and support.

This plan has allowed us to grow and expand our network, making us a leading provider of the most advanced and most wide-ranging dermatology care and treatment in the Mid-Atlantic and Southeastern states.

Increase Patient Satisfaction

"Working with Anne Arundel Dermatology has been a very positive experience. I have more opportunities to share clinical experience and increase patient satisfaction, the ability to maintain and effectively supervise my clinic, and more time to spend with patients."

- Sammy Kang, M.D.



Zero Hassles Means Better Business & Better Care

While practice management has become exponentially more complex and costly, we have the leadership team and administrative support in place to take care of everything so that our physicians can focus on their patients.

97% of our patients surveyed on Solution Reach, a third-party independent surveyor, said that they would return to Anne Arundel Dermatology following their first appointment, and we know that this is the direct result of our focused physicians.

You and your team will enjoy this same level of freedom and focus, plus a host of other benefits, by accessing our proven program of leadership and support.

Our strengths include:

- HIPAA, Meaningful Use, & PQRS/MIPS Compliance
- A Cloud-Based EMR Built by Dermatologists
- State-of-the-Art & Equipment & Capital for Future Acquisitions
- Negotiating Strength: Insurance, Vendors, Real Estate
- Integrated Patient Communication & Marketing Support

Gain Flexibility

"The number one reason I love working at Anne Arundel Dermatology is the flexibility I have. I can make my own schedule that works for my family and my patients. In addition, I don't have to worry about credentialing, human resources, billing, etc. My main focus can be on the patients and providing the best medical care possible." - *Lisa Anderson, M.D.*



Secure Your Future

Pursue Growth Without Hassles

Recommit yourself to patient care, assure your financial future with uncapped earning potential, and unshackle yourself from the headaches of managing a practice in today's healthcare environment.

Exit Strategy

Partner with Anne Arundel Dermatology to plan and control your transition, whether it's just a year or a whole decade away. Secure your financial future and discover the comfort of knowing that your patients will always be in good hands.

Leverage Our Financial Resources

"Before partnering with another practice, my concern was that it would change how our office ran. However, this has not been the case; the experience has been very positive. Anne Arundel Dermatology provides us with financial resources to grow the practice and the ability to leverage economies of scale with insurance companies." - *Allan Harrington, M.D.*



Ready to Talk?

We are bringing together some of the best dermatology practices to form one of the nation's leading dermatology companies.

We understand that every practice is unique and that the needs and goals of each practice's owner, or owners, are as well, so we don't take a one-size-fits-all approach to our transactions. Instead, we work with you to plan your transition, whether it's just a year or a whole decade away, and to craft the win-win partnership that's right for you.

That said, we have established a standard transaction process that is founded on straight talk, firm handshakes, and the minimization of distractions from or disruptions to patient care.

Step 1 - Non-Disclosure Agreement

Step 2 - Preliminary Due Diligence & Financial Review

Step 3 - Letter of Intent

Step 4 - Confirmatory Due Diligence

Step 5 - Definitive Agreements

Step 6 - Closing

If you're ready to secure your financial future and discover the comfort of knowing that your patients will always be in good hands, Contact Us Today.



As Anne Arundel Dermatology's Vice President of Business Development, Susan manages all aspects of the acquisition process. With over 25 years of experience in health sector mergers and acquisitions, she knows how to make this process as smooth and stress-free as possible.

Susan Pieper | Vice President of Business Development

410-353-0964 | s pieper@aadermatology.com

Learn More About Our Practice at aaDermatology.com